

CLIFTON HALL SCHOOL

How an independent Edinburgh school improved reliability and reduced costs with a modern [Managed Print Service](#).

Industry

Service

Education

Managed Print

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Workflo Solutions has provided us with a reliable and efficient print service that supports our teaching and administrative needs. Their team has been proactive and responsive, helping us streamline our operations and focus more on what matters.

Jane Dalmau, Company Secretary

Challenge

Clifton Hall School required a reliable and cost-effective print environment capable of supporting a busy educational setting across multiple departments.

Existing print hardware was underperforming and costly to maintain, impacting administrative efficiency and placing unnecessary strain on budgets.

In addition, the school needed greater visibility over print usage, device performance, and ongoing operational costs.

To address these challenges, Clifton Hall required a partner who could provide modern print technology, proactive support and long-term cost control, while ensuring minimal disruption to school operations.



Client Overview

Located just outside Edinburgh, Clifton Hall School is a leading independent school for pupils aged 3 to 18.

The school provides a supportive and stimulating learning environment with a strong focus on academic achievement, personal development, and creativity. With both teaching staff and administrative teams relying heavily on printed materials, efficient and reliable print infrastructure plays an important role in supporting daily school operations.

Solution

Workflo Solutions began working with Clifton Hall School in 2017, reviewing the school's print environment to identify opportunities for improved efficiency and cost savings.

Following this review, three Konica Minolta multifunction devices were installed, significantly improving reliability and print performance.

With support from Konica Minolta's financial assistance programme, Workflo also enabled the school to exit its previous contracts at no additional cost.

After the success of the initial deployment, the partnership expanded in 2021 with the rollout of a wider Managed Print Solution across the school.

1

Managed Print Infrastructure

A centralised Managed Print Service was implemented to support both administrative teams and classroom environments, providing consistent performance across departments.

2

Device Optimisation

Printer placement and device types were carefully optimised, including the deployment of 24 desktop devices across classrooms, improving accessibility and operational efficiency.

3

Secure & Monitored Printing

Secure printing, automated supplies management and proactive monitoring ensure reliable device performance while protecting sensitive staff and pupil information.

Results

Workflo's Managed Print Services have enabled Clifton Hall School to operate with a more reliable, efficient, and cost-controlled print infrastructure across both teaching and administrative environments.

By modernising the school's print fleet and introducing proactive monitoring, staff can now access reliable printing services without disruption and thereby supporting smoother day-to-day operations.

- Improved print reliability with modern, high-performance devices.
- Greater operational efficiency across classrooms and administrative departments.
- Enhanced cost visibility and control through usage reporting and optimisation.
- Reduced downtime with proactive monitoring and fast-response support.
- Scalable print infrastructure designed to support future school growth.

The scalable solution ensures the school's print infrastructure can continue to adapt as operational needs evolve in the future.

Why Education Institutes Choose Workflo?

Educational institutions require reliable, secure, and cost-effective technology to support both teaching and administration. Workflo helps schools, colleges, and universities improve efficiency with an integrated suite of technology solutions spanning Cloud Infrastructure, Cybersecurity, AI-driven Business Automation, Managed IT, Document Management, and Managed Print. Our experience working with education environments allows us to deliver scalable, secure solutions that simplify technology management and support day-to-day operations. With Workflo as a partner, education organisations gain reliable infrastructure that supports both learning and administration.



Let's Talk!

Hello@workflo-solutions.co.uk
Tel. 0333 300 3250

